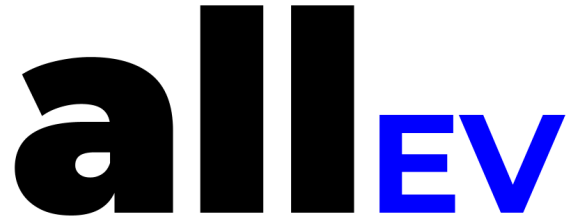


SAWARSH ELECTROGURU TECHNOLOGIES PRIVATE LIMITED
H.no 8-415/28, Road no-3, Saptagiri Colony, Miyapur,
Tirumalagiri, Hyderabad- 500049, Telangana
CIN: U45300TS2024PTC190011
GST: 36ABOCS4501L1Z0
Email: allevservicehub@gmail.com



Job Title: alIEV Partner (A customer-first sales role that blends empathy with performance in the EV service world)

Location: Hyderabad

Company: alIEV Services (c/o Sawarsh Electroguru Technologies Private Limited)

Job Type: Full-Time

Salary: ₹18,000 – ₹25,000/month + incentives (based on performance and customer satisfaction metrics)

About alIEV Services:

We're reimagining how India experiences electric mobility. At alIEV, our mission is simple: make EV ownership worry-free, delightful, and human-centric. Through tailored service packages, reliable care, and a culture built on trust, we're charging up a cleaner, smarter future — one customer at a time.

Job Summary:

As an alIEV Partner, you'll be the face and voice of alIEV's service division. You'll connect with EV owners, logistics players, and B2B clients to help them navigate service plans, build relationships rooted in trust, and ensure every experience feels seamless and valuable. This role is ideal for fresh graduates who've worked or interned at mobility startups and are passionate about transforming how India moves.

Key Responsibilities:

1. Retail & Appointment Management:

- Reach out to individual EV customers via calls and WhatsApp
- Explain service packages and book appointments with clarity and empathy
- Manage smooth scheduling, follow-ups, and pre-service guidance

2. B2B Engagement & Package Sales:

- Engage fleet operators, aggregators, and dealership partners
- Customize and pitch service offerings based on operational needs
- Nurture long-term relationships to drive renewals and referrals

3. Customer Experience & Advocacy:

- Conduct post-service follow-up calls to collect feedback and strengthen trust
- Relay insights to internal teams for continuous improvement
- Act as the customer's voice inside alIEV — empathetic, insightful, proactive

4. Sales Tracking & Upselling:

- Meet monthly service sales targets across both retail and B2B segments
- Maintain records through CRM tools and messaging platforms
- Identify upsell/cross-sell opportunities during conversations

Qualifications:

- Fresh graduate with internship/work experience at a mobility startup (EV, ridesharing, logistics, etc.)
- Excellent communication skills in English and one regional language
- Passionate about sustainable mobility and customer-first thinking
- Comfortable with WhatsApp business communication and CRM tools
- Self-driven, curious, and empathetic — with a problem-solving mindset

How to Apply:

www.allevservices.com

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Send your resume and a quick note about why you're excited to work with allEV to
allevservicehub@gmail.com. Bonus points if you include a story about how you made a customer
smile in a past role!